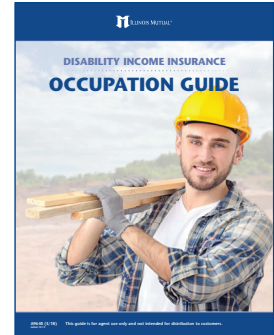


MORE Occupations Eligible for DI and Class Upgrades, too!

Illinois Mutual has enhanced our disability income insurance (DI) underwriting to really help you seal the deal on your next DI sale. You can broaden your sales landscape to reach more prospects in more occupations and extend the best DI offer to meet more clients' needs!

Effective October 28, 2019

Ask our DI Sales team for our updated DI Occupation Guide listing eligible occupations, class upgrades and benefit periods!



A9640

NEW Occupations Eligible for Class Upgrades!

Class upgrades may include optional benefits and riders available to the upgraded occupation class. This means your clients may have more coverage options.

- Appliance Sales/Service (Repair Technician)
- Biochemist, Biologist (lab duties)
- Cabinet Maker
- Cemetery/Mausoleum Engraver
- Chemist (lab duties)
- Handyman (residential)
- Traffic Control (installation/maintenance)
- Welder (no unusual hazard)
- Ceiling Tile Installer
- Etchers/Engravers
- Granite/Counter Top Installer
- Security System (Installer, Repair Technician)
- Surround Sound/Home Theater (Installer, Repair Technician)
- Denturist & Dental Therapist
- X-Ray Machine (Service/Repair Technician, Tester)

...AND MORE!

NEW Occupations Eligible for DI!*

Sample occupations that were previously uninsurable:

- Sheet Metal Worker (more than 2 stories)
- Scuba Diving Instructor (max 75 feet depth)
- Highrise Painter (more than 2 stories)
- Tattoo Artist
- Taxi-cab Driver, Uber®, Lyft® Drivers
- Dish Washer, Kitchen Assistant, Table Attendant
- Power Washer (more than 2 stories)

...AND MORE!

**Maximum 2 year benefit period for these occupations.*

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Visit our website at truluma.com

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As of 6/30/19



Stability

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Support

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